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21 North Main Street \* Sumter, South Carolina 29150

**ADDENDUM #1 – November 6, 2013**

**REQUEST FOR PROPOSALS # 01-13/14**

**FOR**

**FOR**

**IP TELEPHONY PROJECT**

**CITY OF SUMTER**

## Q&A Session 1 MEETING NOTES & Questions

### Attendees

- Rick Christopher, NWN
- Brian Power DCS, Columbia
- Dustin Tucker, VC3
- John Crowdian, TechPower
- Russ Gerrel, Frontier
- Tyler Gibbs, Cynthia Bell, and Grant Gibbons, Farmers Telecom
- Alice Bailey, Eric Shytle, Tony Butts, City of Sumter
- Karl McCollester, City of Sumter Technology Consultant

### Questions:

1. **Timeline – Should we assume we are doing all sites?**
  - a. Yes. We are interested in both order and reasoning for that order. Use this as an opportunity to highlight your expertise and experience.
2. **Corrections – p.4, 1.2, sentence should read:**
  - a. If awarded, a system implementation will be performed by the end of 2013
3. **Will there be a common LAN?**
  - a. All sites except the Visitor's Center and Stadium Rd FD are connected via Fiber. The Visitor's Center is connected via a VPN tunnel. The Stadium Rd. FD is currently not connected to the rest of the network.
4. **p34 Form C.: 2013 Cost proposal – are we planning to replace lines, etc?**
  - a. A list of existing lines is attached below. All lines but the Liberty Center are using Centrex lines that we assume will need to be replaced. We would like the vendor to provide a complete solution that also included phone lines. However, solutions not containing phone lines will still be considered as long as the vendor provides a complete listing of the numbers and types of lines required for each location for their solution. The City will then obtain pricing for those lines listed to determine a total cost of ownership. Inaccurate line counts and estimates for a winning bidder may result in loss of contract, liability of the cost of additional lines during the five-year period after implementation, and/or material breach of contract for cause.
5. **Can we get a phone count?**
  - a. Sure to the nature of the Centrex phone system, please expect that 1 line = 1 phone at all locations where phones are not broken out. I have confirmed that the PD phone count is deemed accurate by the department at this time. The Visitor's Center and Stadium Rd Fire Department have the following corrections to their current configuration noted based on visual inspection by Farmers:
    - i. Visitors Center:
      1. Meridian/Nortel System (not Cisco)
      2. 5 Phones
      3. 3 Centrex Lines
    - ii. Stadium Rd Fire Department
      1. There is a discrepancy between Farmer's and the department supplied count of 2 phones and a fax line. They may belong to EMS, who also

maintains a presence in that building. I am confirming with the Fire Department if that is the case and if they should be included.

**6. Model Number and type of NICE Recording**

- a. This is standalone Nicelog system supplied by Motorola:



**7. Do we need to replace the E911 System?**

- a. No. Six lines are currently provided for rollover from the existing phone system to help handle peak loads. Equivalent functionality will need to be provided with a new system at the PD.

**8. Fax information for Police Department?**

- a. I'm working on procuring that and will send it out separately.

**9. Alarm systems, elevator lines? Any of the needs to be replaced?**

- a. Per attachment 1, all alarm lines are currently being supplied via 1B1 lines. If the solution does not include their replacement it will not be penalized. Those providing a solution that allows for cost savings will have that saving applied towards their total cost of ownership.

**10. Do we need to port all numbers?**

- a. Our assumption is that all numbers will indeed be ported. If there are sound business reasons for us to reconsider that we will certainly entertain them.

**11. Fire Departments and Public Services Existing systems information for integration**

- a. This information is being procured and will be supplied at a later date.

**12. Decision Criteria on cloud versus premise?**

- a. Cloud and premise solutions will be equally considered.

**13. In regards to wireless phones, any regards to 5Ghz phones?**

- a. We are implementing Ubiquity Unifi AP Pro wireless Aps, 802.3af, Dual Radio Aps. They should be compatible with those.

**14. There are listed 74 lines versus 44 phones at the Opera House?**

- a. 44 matches the last walkthrough phone count and should be the number proposed.

**Additional Notes:**

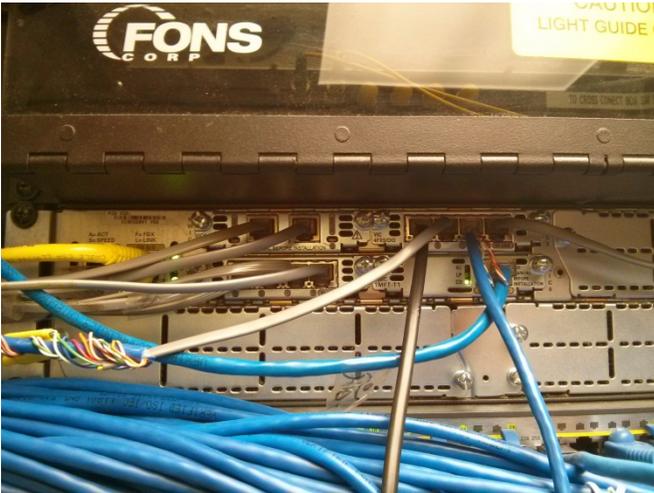
1. Q&A Session #2 will be at 1:30pm on 11/20 at the City of Sumter Liberty Center and via teleconference. Onsite tours of all facilities will be available afterwards.
2. In talking with the PD I confirmed that the listed 81 phones is the current best answer available. Several officers are sharing phones so that is likely to be a minimum number versus the final order.

## Additional Pictures:

- Opera House Phone room and system (4<sup>th</sup> Floor):



- Liberty Center – Call Manager Express Interfaces:



**Thank you for interest in working with the City of Sumter.**

## Attachment 1 - Existing Line Count

Provided by Farmers Telecom 11/6/2013

FACILITY	TOTAL # LINES	LINE TYPE	# PHONES	COMMENTS
Opera House	75	CTX	44	4 of these 75 lines are 1B1 lines: 1B1 lines: 774-5198 - Fire Alarm #1 774-5199 - Fire Alarm #2 774-3210 - ordered 2005 for Alarm (?) 774-3211 - ordered 2005 for Alarm (?) <b>CTX Fax</b> Line 436-2615 (Admin) <b>CTX Fax</b> Line 436-2698 (Water Dept)
Police Dept	*49	CTX	??	* includes 10 lines at Green Swamp Rd
Police Narcotics	10 + Fax	CTX	11 on 7th floor	<b>CTX Fax</b> line 436-2762
Liberty Center	6	PRI w/DID's / 1B1	??	DID Block 774-1600 - 1699 Don't know Fax #'s or Alarm lines
Stadium Rd Fire	2	CTX	6	Co-exists with County EMS
Visitor's Center	3 + Fax Also has Toll-Free 1-800-688-4748	CTX	5 (but phone in kitchen doesn't work)	<b>FAX</b> line 436-2668 <b>Nortel Meridian system installed</b>